

STEP 1

Watkins Membership Package: (#09830 US / #09831 Canada)

WATKINS
TRADE MARK



\$39.95 USD / \$39.95 CAD

Welcome Letter from President Mark Jacobs (1)	Current Month Sales & Promotions Catalog and Order Form (1)	System for Success: Training & Reference Guide (1)
Instruction sheet (1)	Next Month Sales & Promotions Catalog and Order Form (1)	Master Catalog (1)
Performance Rewards Rules sheet (1)		
New Associate Assortment sheet (1)		
International Agreement (1)	Product Price Comparison sheet (1)	

STEP 2 (Choose one, none or all three)

“Watkinize Your Home” Assortment: (#09834 US / #09835 Canada)



Retail Value — \$625.28 USD / \$789.38 CAD • Your Price—\$349* USD / \$449* CAD • 500 points

Watkins e-Associate Web Package	<i>Supplements</i>	Cough Medicine (Canada only)
3 months free maintenance*	Eye Care Formula US/ Watkins Vision CA	Petro Carbo Salve, 4.38 oz/124 g
Loyalty Program**	Inner Cleanser/Restore US / Balance Plus CA	Menthol Camphor US / Medicated Ointment CA
Products (one each):	Skin, Hair & Nails US / SHN Formula CA	Red Liniment, 11 fl oz/325 mL
<i>Food</i>	E+CoQ10	White Cream Liniment, 11 fl oz/325 mL
Original Double Strength Vanilla, 11 fl oz/325 mL	Reduce Plus US / WMS #1 CA	Analgesic Balm
Clear Vanilla, 11 fl oz/325 mL	Rezist Plus	Pain Relief Spray (US only)
Pure Orange Extract, 2 fl oz/59 mL	Superfood US / Super Multi CA	Menthol Lavender “Breathe Easy” Drops
Pure Almond Extract, 2 fl oz/59 mL	Linimax™	
Butter Extract, 2 fl oz/59 mL		<i>Home Care</i>
Pure Lemon Extract, 2 fl oz/59 mL	<i>Personal Care & Medicinals</i>	Lemon Liquid Dish Soap
Pure Peppermint Extract, 2 fl oz/59 mL	Lemon Cream Shea Butter (Tube)	Aloe & Green Tea All-Purpose Cleaner
Beef Soup & Gravy Base	Beeswax Lip Balm	Lemon Toilet Bowl Cleaner
Chicken Soup & Gravy Base	Lemon Hand & Cuticle Salve, 2.1 oz/59 g	Aloe & Green Tea All-Purpose Wipes
Black Pepper, 6 oz/170 g	Lemon All Natural Body Oil	Lemon Furniture Polish
Cinnamon, 6 oz/170 g	Peppermint Foot Cream	Lavender Window Cleaner
Parsley	Mango Hand & Body Lotion	Lemon Liquid Laundry
Oregano	Aloe & Green Tea Shampoo	Insect Repellent Lotion, 240 mL (Canada Only)
Poultry Seasoning, 0.6 oz/18 g	Aloe & Green Tea Conditioner	
Italian Seasoning	Natural Peppermint Fluoride Toothpaste	
Cucumber Dill Snack & Dip Seasoning	Aloe & Green Tea Liquid Hand Soap	
Salsa & Sour Cream Snack & Dip Seasoning	Lemon Liquid Hand Soap	
Steak Sauce	Menthol Rub, upright tin (US only)	

*Please note that an ongoing Web hosting/maintenance fee of \$19.95 US / \$19.95 Canada will be assessed each month, after three months free, to the credit card used to purchase this assortment.

** Must enroll to receive the benefits of the Loyalty Program. For details log on to WatkinsOnline.com, Business Bulletin Section.

New Associate Gift Certificate Assortment: (#09824 US / #09825 Canada)



Retail Value — \$200 USD / \$250 CAD • Your Price—\$129 USD / \$159 CAD • 200 points (BV \$20 USD / \$25 CAD)

Gift Certificate \$200 US / \$250 Canada

New Associate Good Tastings Assortment: (#77066 US / #77067 Canada)



Retail Value— \$130 USD / \$171 CAD • Your Price—\$69.95 USD / \$81.95 CAD • 100 points (BV \$5 USD / \$6 CAD)

Gift Certificate \$50 US / \$60 Canada	<i>Product Samples:</i>	Vanilla Dessert and Frosting Mix (1)
Good Tasting® Materials:	SMPL Crab Snack and Dip Seasoning (4)	Lemon Cream Shea Butter (Tube) (1)
Winter Good Tastings® Quarterly Assortment:	SMPL Blazin' Cajun	Aloe & Green Tea Window Cleaner (1)
Event Planner (20)	Snack and Dip Seasoning (4)	
Customer Order Forms (1 package)	SMPL Bacon & Cheddar	
Good Tastings® Guide (1)	Snack and Dip Seasoning (4)	
Event Recap Order Form (10)	Good Tastings Bread Mix (4)	
Seasonings Newsletter (40)	Original Grapeseed Oil (1)	
Postcard Invitations (4 packages)	Chicken Soup & Gravy Base (1)	

Watkins reserves the right to make product substitutions. Prices do not include taxes or shipping and handling.

Watkins Most Popular Products

This list of Watkins most popular products can be a guide for placing your first order or for deciding what products you would like to have as part of your Gift Certificate or Good Tastings Assortment.*

United States

Watkins Top Products by Category

Food

01008 Original Double-Strength Vanilla
21176 Chicken Soup Base
01007 Double-Strength Imitation Clear Vanilla Extract
01115 Purest Ground Cinnamon
01141 Purest Granulated Black Pepper
21175 Beef Soup Base
01195 Lemon Extract
02055 Cucumber & Dill Snack & Dip Seasoning
01535 Original Grapeseed Oil
02062 Salsa & Sour Cream Snack & Dip Seasoning

Medicinals & Supplements

02316 White Cream Liniment
02358 Menthol Camphor Ointment
02372 Petro-Carbo Salve
02317 Red Liniment
02266 Linimax™
02260 Superfood Multiple
02272 Resist Plus
02350 Pain Relief Spray
02270 Skin, Hair and Nails
02269 Eye Care Formula

Personal Care

10487 Lemon Cream Hand & Body Lotion
10482 Lemon Cream Shea Butter
10481 Lavender Hand & Cuticle Salve
10486 Lavender Hand & Body Lotion
10470 Aloe & Green Tea Hand & Body Lotion
10530 Original Body Care Kit
10489 Lavender Shea Butter
10515 Lemon All-Natural Body Oil
10484 Ultra-Rich Hand Cream
02332 Natural Peppermint Fluoride Toothpaste

Home Care

06795 Toilet Bowl Cleanser
06738 Laundry Detergent
06730 Generation III Laundry Detergent
06785 Degreaser
16788 Citrus Tub & Tile Cleaner
16750 Lemon Toilet Bowl Cleanser
16782 Lemon All-Purpose Cleaner
16776 Furniture Polish
16701 Aloe & Green Tea All-Purpose Wipes
16741 Lemon Liquid Laundry Detergent

Canada

Watkins Top Products by Category

Food

01115 Purest Ground Cinnamon
01008 Original Double-Strength Vanilla
01141 Purest Granulated Black Pepper
01007 Double-Strength Imitation Clear Vanilla Extract
31040 Cooking Spray
21176 Chicken Soup Base
02006 Onion-Garlic Pepper
21175 Beef Soup Base
01931 Garlic Granules
01527 Garlic & Parsley Grapeseed Oil

Medicinals & Supplements

33077 Insect Repellent Lotion
33075 Insect Repellent Spray
32358 Medicated Ointment
32372 Petro-Carbo Salve
32375 Analgesic Balm
32116 Linimax
32110 Super Multi
32119 Watkins Vision
32123 Resist Plus
31465 Garlic Oil Capsules

Personal Care

10530 Original Body Care Kit
10486 Lavender Hand & Body Lotion
10489 Lavender Shea Butter
10487 Lemon Cream Hand & Body Lotion
02332 Natural Peppermint Fluoride Toothpaste
10482 Lemon Cream Shea Butter
10484 Ultra-Rich Hand Cream
10515 Lemon All-Natural Body Oil
10470 Aloe & Green Tea Hand & Body Lotion
10474 Vanilla Hand & Body Lotion

Home Care

36795 Toilet Bowl Cleanser
06738 Laundry Detergent
06730 Generation III Laundry Detergent
06785 Degreaser
16788 Citrus Tub & Tile Cleaner
16750 Lemon Toilet Bowl Cleanser
16782 Lemon All-Purpose Cleaner
16776 Furniture Polish
16701 Aloe & Green Tea All-Purpose Wipes
16741 Lemon Liquid Laundry Detergent

* Use the gift certificate you'll receive as part of your Gift Certificate or Good Tastings Assortment to redeem for your favorite Watkins products.